

**5.1: CONTRACT C11023 – SUPPLY AND DELIVERY OF CONCRETE DRAINAGE PRODUCTS**

**Proponent** : City of Albany  
**Responsible Officer(s)** : Director Works & Services (S Grimmer)

**Maps and Diagrams:**

Nil  
**IN BRIEF**

- Contract C11023 – Supply and Delivery of Concrete Drainage Products be AWARDED to Ball Concrete Pipes and Products and Agcrete Albany for the period up to 30 June 2013, following which period the contract will be retendered.

**RECOMMENDATION**

**ITEM 5.1 RESOLUTION**  
**VOTING REQUIREMENT: ABSOLUTE MAJORITY**

**MOVED: COUNCILLOR SUTTON**  
**SECONDED: COUNCILLOR DUFTY**

**THAT Council:**

1. **ACCEPT** the Tender from Ball Concrete Pipes and Products for supply of all concrete reinforced pipe for the period until 30/6/2013.
2. **ACCEPT** the Tender from Agcrete Albany for supply of all other concrete drainage products for the period until 30/6/2013.

**CARRIED 10-0**

**BACKGROUND**

1. Due to an expiry of the current supply and delivery of concrete drainage products contract, tenders were called for the supply and delivery for a period up to 30 June 2013. The tender is for the supply and delivery of concrete drainage products to the City of Albany.

**DISCUSSION**

2. A total of six tender documents were downloaded from the City of Albany website.
3. Four completed tender documents were submitted on/before the stipulated closing date and time. The following table summarises the tenderers and overall evaluation scores applicable to the submissions.

<b>Tenderer for Pipes</b>	<b>Total Evaluation Score</b>
Ball Concrete Pipes and Products	615.46
MJB Industries Pty Ltd	586.11
Agcrete Albany	533.83
Tuss Concrete Pty Ltd	472.59

<b>Tenderer for all other concrete products</b>	<b>Total Evaluation Score</b>
Agcrete Albany	622.25
MJB Industries Pty Ltd	534.50
Ball Concrete Pipes and Products	527.75
Tuss Concrete Pty Ltd	505.50

4. The tender documents included tender evaluation criteria using the weighted attribute method. This method scores the evaluation criteria and weights their importance to determine an overall point score for each tender. The criteria are tabled below:

<b>Criteria</b>	<b>% Weight</b>
Cost	50
Technical Compliance and Experience	15
Reliability	15
Quality Accreditation	20
<b>Total</b>	<b>100</b>

5. Initial investigations with respect to this tender were to determine the most advantageous offer for Council. Subsequent, further evaluation from all compliant submissions determined that by awarding this tender to two suppliers this was the most cost effective option to Council
6. On the basis of the total evaluation score which considers cost, technical compliance and experience, reliability and quality Ball Concrete Pipes and Products and Agcrete Albany are considered the most suitable companies.

**GOVERNMENT CONSULTATION**

7. Nil.

**PUBLIC CONSULTATION / ENGAGEMENT**

8. A request for tenders was published in the West Australian on 29 February 2012 and the Great Southern Weekender on 1 March 2012.

**STATUTORY IMPLICATIONS**

9. Regulation 11 of the *Local Government (Functions and General) Regulations 1996 (Regulations)* requires Council to publicly tender if the contract is, or is expected to be, more, or worth more, than \$250,000.
10. Regulation 18 of the Regulations outlines a number of requirements relating to choice of tender. Council is to decide which of the acceptable tenders is the most advantageous to Council. It may also decline to accept any tender.
11. Regulation 19 of the Regulations requires Council to advise each tenderer in writing the result of Council's decision.

**STRATEGIC IMPLICATIONS**

12. This item directly relates to the following elements of the 2011 City of Albany Strategic Plan:

**Key Focus Area**  
*Lifestyle and Environment*

**Community Priority**  
*A built environment for active lifestyles*  
*Road improvements*

**POLICY IMPLICATIONS**

13. The City of Albany Tender Policy and Regional Price Preference Policy are applicable to this item.

**RISK IDENTIFICATION & MITIGATION**

14. The risk identification and categorisation relies on the City's Risk Management Framework.

Risk	Likelihood	Consequence	Risk Analysis	Mitigation
<i>Non compliance with contract or business failure</i>	<i>Unlikely</i>	<i>Medium</i>	<i>Medium</i>	<i>General conditions of contract allow for contract termination on the basis of failure to supply goods &amp; services</i>

**FINANCIAL IMPLICATIONS**

15. The value of this tender overall is in excess of \$250,000 and therefore the approval is referred to Council for consideration.
16. The cost per job will be included in the specific budget line item.

**LEGAL IMPLICATIONS**

17. Nil.

**ALTERNATE OPTIONS**

18. Council can accept or reject the tenders as submitted.

**SUMMARY CONCLUSION**

19. On reviewing the submissions, the evaluation team assessed Ball Concrete Pipes and Products as being the most suitable tenderer for the reinforced concrete pipes and Agcrete Albany for all other concrete drainage products across the evaluation criteria in terms of cost, technical compliance and experience, reliability and quality.

<b>Consulted References</b>	:	Local Government (Functions and General) Regulations 1995 Council Policy – Purchasing (Tenders & Quotes) Council Policy – Buy Local (Regional Price Preference)
<b>File Number (Name of Ward)</b>	:	C11023
<b>Previous Reference</b>	:	